From:	ehud barak <ehbarak1@gmail.com>
To:	Gary Fegel <gary@fegel.com>
CC:	
Date:	Thu, 3/13/2014 6:45:59 PM
Subject:	Re: Investors flock to cyber security start-up

Great. Best. EB

Sent from my iPhone

On Mar 13, 2014, at 16:03, Gary Fegel <gary@fegel.com> wrote:

> Hi Ehud
> 1) that's funny….I agree we should increase our market share in the investment volumes….
> 2) Udi sent an email a few hours ago. I will contact him and feel him out…..
> 3) ok
> 4) agree- current valuations paid for this kind security is crazy….especially next generation such as SDN
> 5) sure - happy to go - we should take Pavel with us maybe, or go there when he's there, so he can translate the complex stuff. Or, alternatively we go alone or take somebody else as *"translator".
>
> …so I will call Udi now and report back….
> best
> Gary
>
> On 13. Mar .2014, at 08:36, ehud barak <ehbarak1@gmail.com> wrote:
>
> > Gary hi
> > Continued (the email was mistakenly sent before completion).
> > 3) It will be their (and mine) most urgent task to find 1-3 further early stage CyberSec start-ups with top quality leader/idea.
> > I've asked Pavel to meet with the startup I called "Bodyguards"(of the docs.) but his report tells a mediocre story. Thus I leave it.
> > 4) of course, GC should keep moving fast forward.
> > 5) we probably have to find an opportunity to go SiliconValley and have a closer, more direct look at what happens there now.
> > Best
> > EB
> > Sent from my iPhone
> >
> > Begin forwarded message:
> >
> > **From:** ehud barak <ehbarak1@gmail.com>
> > **Date:** March 13, 2014 at 9:24:18 GMT+2
> > **To:** Gary Fegel <gary@fegel.com>

Subject: Re: Investors flock to cyber security start-ups

Gary hi
1)about .2% of the $244mm is OUR investment in GC.
So, we are in step with the right course. But Volume is still too modest.
2) we have to accelerate the conclusiondeal with PW and UW. I propose you send them this piece as well and then you, or both of us, prod them to move or make a direct 70/30 or 67/33 proposal.

Sent from my iPhone

On Mar 13, 2014, at 8:36, Gary Fegel <gary@fegel.com> wrote:

> I saw this article when using the Financial Times app and thought you might be interested:
>
> Financial Times,
> Investors flock to cyber security start-ups
> --
> By Hannah Kuchler in San Francisco
> --
> Silicon Valley investors have flooded the sector with venture capital cash to the tune of $244m last year in search of technological advance
>
> Read the full article at: http://on.ft.com/1kio1Mk